



ENVIRONMENTAL
ENTREPRENEURS

The Green Economy
How Federal Policy Can Drive Success





Cleantech Investment and Key Findings



Areas of Opportunity



Policy Recommendations

E2 Is a National Community of Business People Who Promote Sound Environmental Policies that Stimulate Economic Growth

NATIONAL



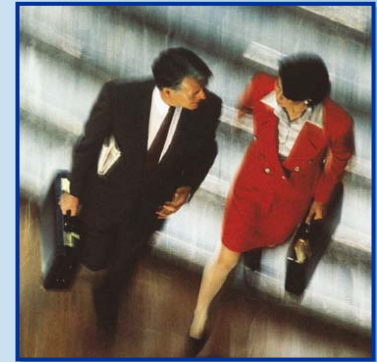
- Non-Partisan Organization
- 25 States and Growing

BUSINESS LEADERS



- Affiliation of Entrepreneurs and Executives Who Have Created More Than 800 Companies and 400,000 Jobs

FAST-GROWING



- Since 2000:
 - Membership Has Grown to 800
 - Network Has Grown to 2,600
- \$20B Under Management



- Growing Demand for Renewable Energy and Fuel Sources
- Volatile Oil Prices
- National Security Implications
- Acceptance of Global Warming / Carbon Constraints
- Access to Superior Alternative Energy Technologies
- State and National Policies

CLEAN TECHNOLOGY PRODUCTS

Optimize Use of Natural Resources and Reduce Waste / Pollution

Exploit Innovations / Applications of New Technologies

Offer Cost and Quality Advantages Over Traditional Alternatives

The Impact of the Green Economy



Cleantech Growth



**Cleaner
Environment**



Jobs



**21st Century
Exports**





Cleantech Investment Has Accelerated

NORTH AMERICAN CLEANTECH VENTURE CAPITAL INVESTMENT

\$ Billions



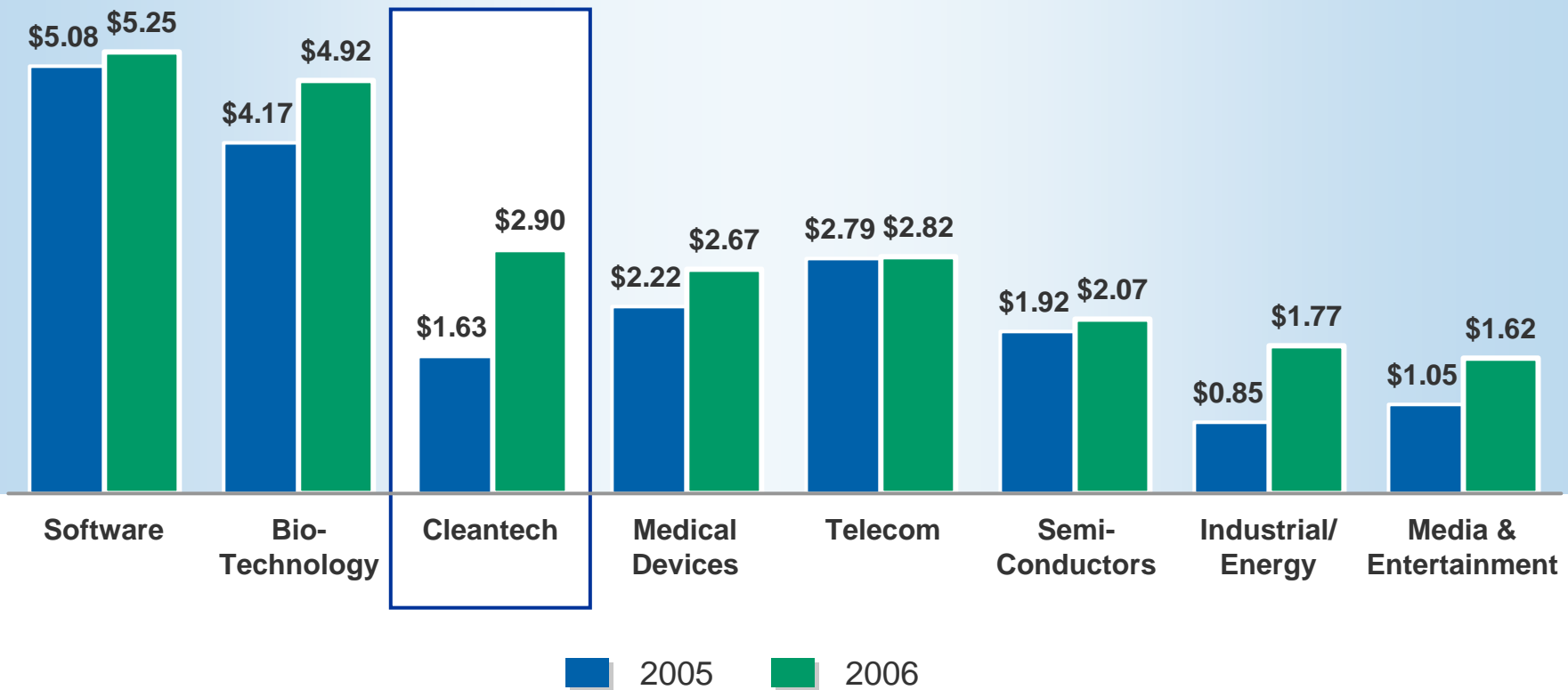


The Third Largest VC Investment Category

NORTH AMERICAN VENTURE CAPITAL INVESTMENTS BY SECTOR

\$ Billions

- Fastest-Growing Category
- Participation by 400+ Investment Firms, Including Nearly Every Major Player





National Policy Can Drive the Green Economy

ROLE

- Establish Performance Standards to Stimulate Competition
- Support Research and Development
- Provide Consistent, Long-Term Incentives to Consumers and Businesses

KEY AREAS OF OPPORTUNITY



**Carbon
Caps**



**Alternative
Transportation
Technologies
and Fuels**



**Alternative
Energy
Generation**



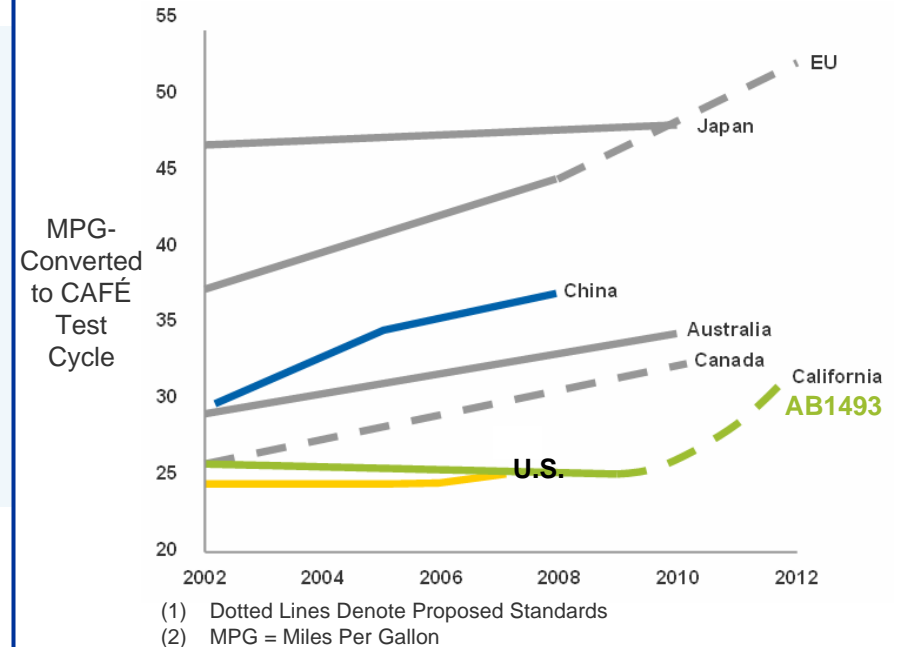
**Energy
Efficiency**



CURRENT SITUATION

- The U.S. Imports 66% of Our Petroleum, Principally for Transportation
- Transportation Is Responsible for:
 - 30% of Global Warming Emission
 - Particulate and Other Air Pollution Causing Health Problems

U.S. Trails Rest of World in Fuel Efficiency



OPPORTUNITIES

- Domestic Fuel Production Keeps U.S. Dollars at Home
- Reduced Pricing and National Security Risks
- Diversified Fuel Sources and Increased Vehicle Choices



DESIGN

- Lighter Materials
- Low Friction Tires
- Aerodynamic Design

VEHICLES

- Gas/Battery Hybrids (e.g. Prius)
- All-Electric Vehicles (e.g. Tesla)
- Plug-In Hybrids

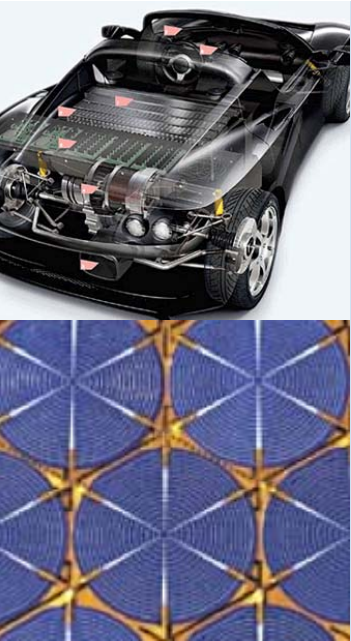
ALTERNATIVE FUELS

- Ethanol from Sugar Crops
- Cellulosic Ethanol
- Biodiesel

BATTERIES

- Long Life, High Energy Density Li Ion Batteries for Hybrids

Policies to Support Growth of Alternative Transportation Technologies

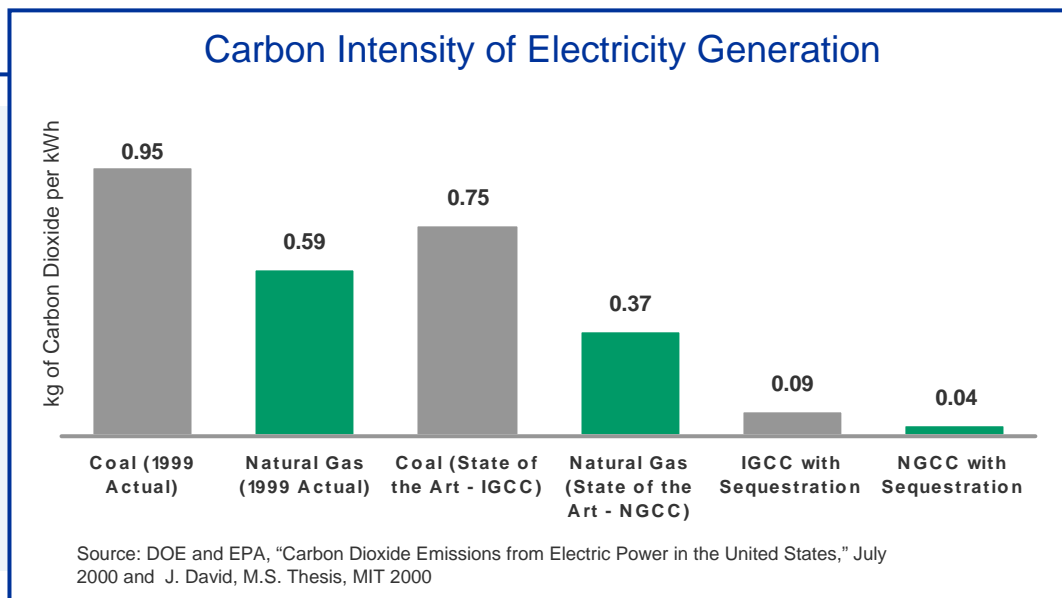
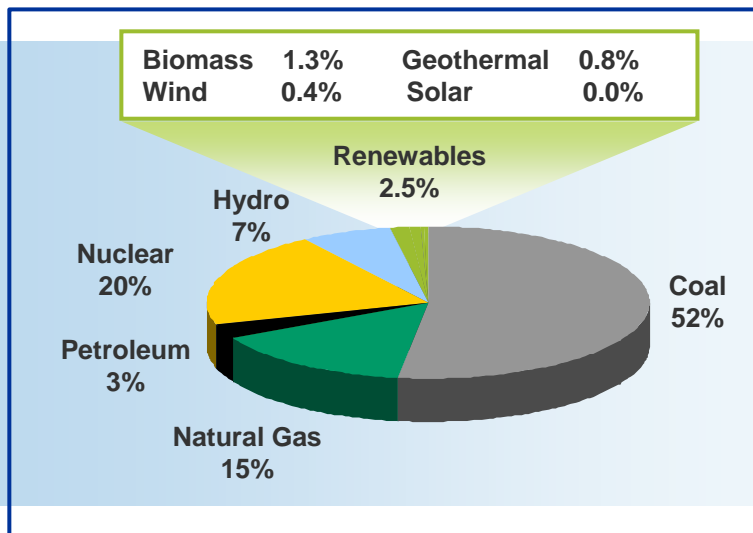


- Improved CAFE Standards
- Incentives for Fuel-Efficient Cars
- Support for Flex-Fuel Vehicles
- Support for California Clean Cars Law (1493) and Its Adoption in Other States
- Renewable Fuel Standards (RFS)
- Low-Carbon Fuels Standard (LCFS)



Electricity Generation

CURRENT SITUATION



OPPORTUNITIES

Economic Growth

- With Geologic Sequestration, Carbon Dioxide Emissions Can Be Reduced Dramatically in Fossil Fuel Plants at an Estimated Cost of ~ 2.0 Cents/kWh or a Market value of \$33/Ton
- Renewables Have the Capacity to Grow to > 20% By 2020 and Are Becoming Cost Competitive with Fossil Fuel Generation (with Sequestration)

Energy Generation Innovations



SOLAR

Concentrated PV,
Geothermal, Solar Farms



- A New Generation of Concentrated Solar-Thermal Power Is Raising Efficiency and Lowering Cost. The Same Turbines Can Burn Natural Gas When the Sun Goes Down
- Solar Photovoltaic (PV) Technology Will Be Cost Competitive Without Subsidy

WIND

Personal Wind Turbines



- Wind Power Can Provide a Significant Fraction of U.S. Renewable Power, Especially if Combined with Storage

BIOMASS

Algae,
Carbon Sequestration



- Photosynthesis in Algae Can Sequester CO₂ From Power Plants While Producing Biofuel for Transportation and/or Biomass Power Generation



Greenfuel's Algae-Based CO² Scrubber Produces Biomass and/or Diesel

- Renewable Electricity Standard (RES) – 20% by 2020
 - Would Eliminate the Global Warming Pollution Equivalent of 71 Million Cars
 - Create an Estimated 355,000 New Jobs
 - Reduce Utility Bills by \$49 Billion
- Promote Carbon Sequestration
 - Geological
 - Algae or Chemical Scrubbing
- Consistent and Long-Term Incentives





CURRENT SITUATION

- Energy Efficiency Is far More Valuable to The Economy than Building New Electrical Generating Capacity

OPPORTUNITIES

COST SAVINGS

- LEED-Certified Buildings Cost Less to Operate
- Energy Efficiency Avoids Costly New Power Projects
- Lower Energy Bills Mean Dollars Saved Can Be Invested Elsewhere in the Economy

BETTER SERVICES

- More Reliable Grid (Fewer Blackouts)
- Most Energy Efficiency Technologies and Services Bring Additional Benefits Such as Greater Comfort and More Features

IMPROVED ENVIRONMENT

- Preserves Natural Resources (Oil, Gas, Coal, etc.)
- Lessens Pollution
- Modernizes Facilities and Manufacturing to Improve Our Competitiveness in the Global Economy

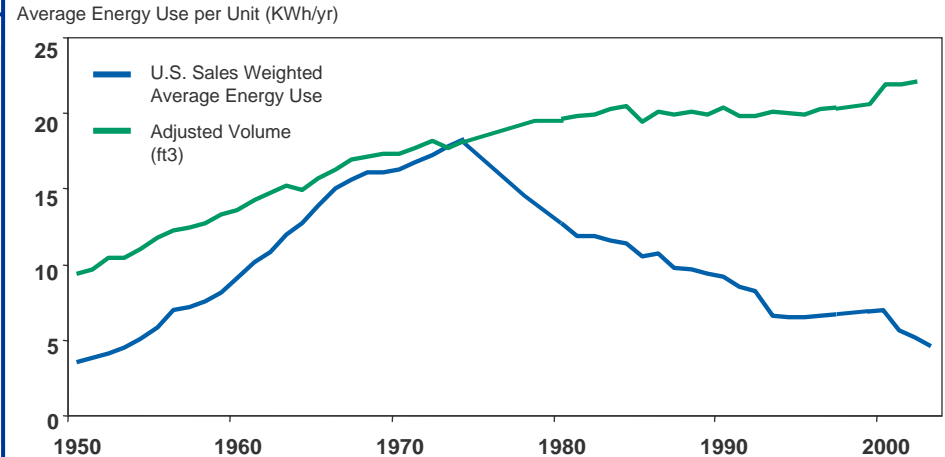
The Benefits of Energy Efficiency



FEDERAL REFRIGERATOR STANDARD

- Has Eliminated the Need for 100-300 Power Plants
- Refrigerators Use 75% Less Electricity

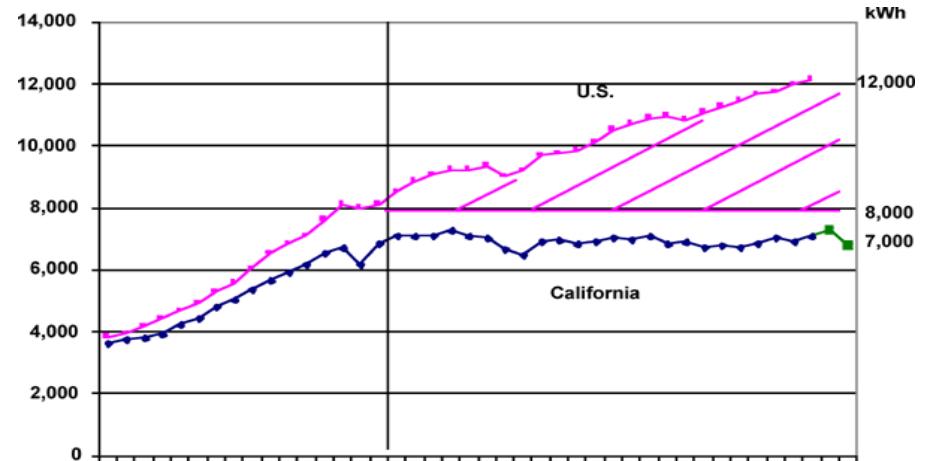
Energy Use for Refrigerators



CALIFORNIA EFFICIENCY STANDARDS

- Saved \$280 per Household per Year
- 50% Less Electricity Use per Capita

Total Electricity Use per Capita 1960-2001



Policies to Support Growth in Energy Efficiency Markets



Improved Appliance and Equipment Efficiency Standards

Stronger Building Efficiency Standards

Aligned Utility Incentives

KEY PROVISIONS FOR CARBON CAP BILL

Carbon Caps



- Long-Term Declining Cap
- Economy-Wide Coverage
- Allowance Trading
- Limited Use of Offsets

TRANSPORTATION



Support the Development of More Efficient Vehicles and Low-Carbon Fuels (LCFS, RFS, CAFE) and Electricity

ENERGY GENERATION



Establish National Renewable Electricity Standards (RES) to Increase Investment in Alternative Energy and Carbon Sequestration

ENERGY EFFICIENCY



Ensure the Timely Implementation of Appliance, Equipment and Building Standards



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